



U.S. General Services
Administration

NIH/GSA Industry Overview

August 31, 2026

NIH Introduction

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NITAAC Director



NITAAC: 30 Years of Acquisition Excellence

*Delivering innovative acquisition solutions.
Empowering missions. Building a legacy.*



A LEGACY OF IMPACT. A FUTURE OF OPPORTUNITY.



MISSION FOCUSED
Supporting federal agencies in achieving critical outcomes.



INNOVATION DRIVEN
Delivering flexible, customer-centric acquisition solutions.



PARTNER POWERED
Building trusted relationships that drive success.



INTEGRITY ALWAYS
Upholding the highest standards of service, transparency and trust.



LEGACY THAT LASTS
Sharing lessons learned to strengthen the future of acquisition.



200+
FEDERAL AGENCIES SERVED
Delivering solutions across the government



27,261
TASK ORDERS AWARDED
Enabling mission success at every level



\$70B+
CONTRACT OBLIGATIONS
Supporting efficient, effective use of taxpayer dollars



73%
SMALL BUSINESS PARTICIPATION
Advancing opportunities. Strengthening communities.



98%
CUSTOMER SATISFACTION
A commitment to excellence that shows



LOOKING AHEAD

As we approach the end of CIO-SP3 and CIO-SP4 on December 29, 2026, NITAAC remains committed to our customers, our partners, and the missions that matter most. **Together, we will finish strong.**



CELEBRATING OUR PAST

Honoring 30 years of accomplishments and the people who made them possible.



PREPARING FOR THE FUTURE

Equipping customers and partners for what comes next beyond 2026.



SHARING OUR LESSONS

Providing insights and best practices to strengthen the acquisition community.



THANK YOU

To our customers, partners, and team members—your trust and collaboration are our greatest success.

**One Mission.
One Team.
Enduring Impact.**



NITAAC.nih.gov

THANK YOU FOR 30 YEARS OF PARTNERSHIP AND TRUST. LET'S FINISH STRONG. TOGETHER.

NITAAC GWACs Sunset

GSA & NIH: A Coordinated Path for NITAAC Customers and Industry Partners

Sunset of CIO-SP3, CIO-SP3-SB & CIO-CS

NIH will manage sunset of the GWACs internally.

The official ordering period is scheduled to end in **October 29, 2026; final operations to cease after December 31, 2028.**

Joint Collaboration

GSA and NIH are working jointly to transition NITAAC customers to comparable, robust GSA offerings.

Service Continuity

Primary focus is on **continuity of service.**

Our joint commitment ensures no customer is left without a clear, defined path forward.

Sunset of NITAAC GWACs

IMPORTANT DATES

June 8, 2026

Period of Performance (POP) restrictions take effect for new orders.

No award of new orders with a POP extending beyond December 31, 2028.

October 29, 2026

End of official ordering period.

Last day to award new orders.

December 31, 2028

End of POP for all HHS orders placed under NITAAC.

NITAAC operations to cease after December 31, 2028.

NITAAC CIO-SP3 Sunset

NITAAC's Commitment to Industry Partners

NITAAC remains fully operational and committed to supporting federal agencies and industry partners through the end of the CIO-CS, CIO-SP3 and CIO-SP4 contract periods.



Contract holders should expect continued engagement, transparency, and support as NITAAC executes an orderly and well-planned contract sunset.

NITAAC Resources

Website

nitaac.nih.gov

Helpdesk

NITAACsupport@nih.gov

1.888.773.6542

Ordering (eGOS)

nextgen.cio.egos.nih.gov/login

GSA Solutions

GSA manages a robust suite of contract offerings to support NIH stakeholders including:

Multiple Award Schedules

IT services and solutions, including a specific category for **Health IT**.

GSA recently updated the MAS Health IT SIN scope to accommodate NIH NITAAC requirements.

GWACs

IT services and solutions with **socioeconomic set-aside** options.

GSA Solutions

Multiple Award Schedule (MAS) and Health IT Services

Multiple Award Schedule (MAS) Program

- **Government-wide multiple award, indefinite delivery/indefinite quantity (IDIQ) contract vehicle for commercial products, services, and solutions.**
- **GSA gives agencies fast access to pre-vetted vendors and pre-negotiated pricing.**
- **Customers order directly from MAS vendors using streamlined ordering procedures.**
- **Approximately \$52 Billion annually through MAS program.**
- **Specialized Item Numbers (SINs) for IT buying (including Health IT).**

MAS Value Add to Industry

- **Faster Path to Federal Revenue:**

- MAS ordering streamlines procurements compared to traditional full and open competition.

- **Direct Visibility:**

- Thousands of federal, state and local buyers actively searching GSA for solutions.

- **Long-Term Federal Market Presence:**

- Potential contract life of up to 20 years (Base plus options).

- **Relationship-building with agencies:**

- Ease of doing business directly supports repeat engagement.

- **Government-validated credibility:**

- MAS contracts demonstrate your meeting Federal standards for pricing, responsibility, and performance.

Health IT Services SIN (Expanded)

Includes a wide range of Health IT services to include:

- Connected health
- Electronic health records
- Health information exchanges
- Health analytics
- Personal health information management
- Innovative Health IT solutions,
- Health informatics,
- Emerging Health IT research
- Other Health IT services
- Health Sciences Informatic and Computational Services
- Health Communication Support Services and Enhancements to Facilitate Integration and Data Exchange at the Federal, State, and Local Level (when directly applicable to human health outcomes)
- Integration of Health Systems Across Federal Agencies and Public and Private Healthcare Systems

- Modernization and Enhancement of Existing Health IT Legacy Systems
- Automation of Clinical Processes (if intimate knowledge of the health processes is required.)
- Biomedical Information Services
- Biomedical Modeling, Visualization, and Simulation
- Biosurveillance and Disease Management Support (when humans are direct subjects, does not apply to biosurveillance of plants or animals)
- Scientific Computing Services (only when directly applicable to human health outcomes)
- Telemedicine (e.g., mobile health/mHealth)
- Healthcare Systems Studies (IT based directly applicable to human health outcomes)
- Standards Development for Health IT Services

Industry Partner Access

Facilitating Onboarding & Preserving Access to Industry Partners

- A large share of **NITAAC Industry Partners (77%)** already hold **GSA MAS contracts**.
- For **partners not yet on MAS (23%)** who wish to be, **GSA will help them navigate the MAS onboarding process**.
- **Goal is to preserve industry participation and competition through the transition.**

Industry Partners With MAS Contracts

Check if your MAS contract has the Health IT Services - SIN 54151HEAL (including your NITAAC commercial offerings)

- If your MAS contract **doesn't have SIN 54151HEAL** and/or any other applicable SINs:
 - Submit an **Add SIN Modification (Mod) eMod** via [eOffer/eMod](#) to add the SIN and your NITAAC offerings that fall within the scope of the SIN.
***Note:** within the eMod indicate it's part of the “NIH-GSA Transition” per EO14240 & OMB M-25-31.
 - **After the Add SIN (Mod) eMod is submitted, complete** this [form](#) for visibility/tracking and outreach purposes.
- If your MAS contract **already has SIN 54151HEAL** and/or any other applicable SINs and your NITAAC offerings, you are all set and it's recommended to start your customer outreach to let your customers know you are ready to continue supporting them with your MAS Contract.

Industry Partners Pursuing MAS

Prepare and Submit a MAS eOffer:

[Roadmap to get a MAS contract \(7-Steps\)](#)

(Include a completed [FASt Lane Eligibility Checklist](#) indicating “NIH-GSA Transition” Initiative)

Note: if you are pursuing an active RFQ and/or RFI include details (links, open/closing dates) for consideration.

- If your **eOffer** package **has been submitted (already in-process)**, email the FAST Lane team at fastlane@gsa.gov with the subject line "**NIH-GSA Transition**," include your company name, Unique Entity Identifier (UEI) and a completed [FASt Lane Eligibility Checklist](#).
- The **Effectively Awarding and Streamlining eOffers (EASE) Program**: if you have not yet started your eOffer, the EASE Program provides **pre-submission support**.

Preparing/Submitting a MAS Offer

Roadmap to get a MAS contract

Step 1 - Complete Pathways to Success Training

- 3 - 4 hour self-paced, mandatory training for all prospective companies
- Gives detailed overview of MAS program

Step 2 - Complete a Readiness Assessment

- Mandatory assessment completed by company official
- Key questions to determine if your company is ready to submit an offer
- GSA feedback not mandatory, but highly encouraged

GSA U.S. General Services Administration

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Home > Buy through us > Purchasing programs > Multiple Award Schedule > Help with MAS contracts to sell to government > Roadmap to get a MAS contract

Roadmap to get a MAS contract

- 1 Decide if getting a Multiple Award Schedule contract is in your best interest**

Take the mandatory [pathways to success \(TOS\) - MAS](#) training. It takes 3-4 hours. You must acknowledge in the eOffer system that you completed this training within the past year when you submit your offer.

 - Government contracting officers may set aside orders and blanket purchase agreements in [these procurement categories](#) when their market research shows that at least three firms are capable of providing the products and services.
 - Our [Startup Springboard program](#) helps new companies without two years of corporate experience to possibly substitute:
 - Other documentation to demonstrate financial responsibility if you don't have two years of financial statements.
 - Company executives and key professionals' management and project experience, or other additional info that demonstrates your ability to manage a company and provide the services and products.
- 2 Do a readiness assessment**

A designated Authorized Representative who is also an employee of the company must complete the [readiness assessment](#). You will acknowledge in eOffer that this was done within the past year when you submit your offer.
- 3 Read the entire MAS solicitation**

The [solicitation and category page header](#) is our formal request for contractors to submit offers. It will detail the required elements of an offer, what evaluation criteria we use to evaluate whether or not to award a MAS contract to your company, and the specific terms and conditions you will need to comply with.
- 4 Review the new offeror checklist**

Our [new offeror checklist \(NOS\) - MAS](#) summarizes the minimum requirements for your submission. Use the category-specific tabs to make sure you don't miss anything. A contracting officer also might need additional information as they review your proposal.
- 5 Complete required registrations**

If you haven't already, take care of these requirements:

 - Register in the System for Award Management, or SAM. Use the [SAM entity registration checklist](#) for detailed instructions.
 - Get a unique entity identifier, or UEI, which is required to do business with us. You'll get it as part of the registration process at SAM.gov.
 - Register for eOffer, which you'll use to submit your offer and accept modifications. You'll get a FAS ID as part of the registration process. To get a FAS ID, you need to make sure you are listed in SAM as a government business POC, electronic business POC, past performance POC, or alternative of them. Use the [FAS ID help page](#) if you need to.
- 6 Gather the required info for your offer**

You will need to use [our website](#) for some forms, and you will need to complete information to input into required fields in eOffer. Since some fields have descriptive forms, you might want to prepare your information in another application, and then paste it into the system. You should also look up your SIs in our [table](#) to see what SI-specific requirements exist.
- 7 Finalize and submit your offer**

Log into eOffer using your FAS ID and then complete the information, upload forms, sign, and submit your completed offer. The [eOffer/submit help center](#) has a knowledge base with a table of contents and search to find help for whatever you need.

If you need more info or help, use our [National Customer Service Center](#).

You can also get [support for your small business](#).

Preparing/Submitting a MAS Offer

Step 3 - Read the [MAS Solicitation](#)

- Solicitation document and IBR attachment list all standard terms and conditions
- 12 category attachments include additional terms specific to category, subcategory or SIN

Step 4 - Review the [New Offer Checklist](#)

- Summarizes the minimum requirements for a new offer, used by Contracting Officer to review offer
- Use the category-specific tabs to note requirements specific to category, subcategory or SIN

Step 5 - Complete Required Registrations

- Confirm [SAM](#) registration complete & accurate
- Register for [eOffer](#) - system for submitting offer

Step 6 - Gather Required Information

- Complete [required templates](#) in prescribed format
- Use the [New Offer Checklist](#) to identify all templates
- Complete a [FASt Lane Eligibility Checklist](#)

Step 7 - Finalize & Submit Your Offer

- Follow prompts in [eOffer system](#) to submit offer
- [eOffer Help Center](#) for technical support

Industry Partners Interested in Pursuing MAS

The Effectively Awarding and Streamlining eOffers (EASE) Program

The **EASE Program** provides pre-submission support to companies that have not yet started preparing their MAS eOffer.

It helps prospective vendors: **determine corporate readiness, understand MAS solicitation requirements and a final eOffer package review** prior to submission.

To begin the EASE Program process, please review the following resources and **complete the EASE Participant Intake Form**:

1. [Roadmap to get a MAS contract](#)
2. Refer to the [MAS Solicitation](#) to see the requirements
3. [EASE Participant Intake Form](#)

When MAS Might Not Be the Best Fit

Industries with Limited Demand via MAS

Some specialized services (e.g. research & development) are more often bought through agency-specific contracts

Oversaturated Categories

Areas like IT staffing or office supplies may have too many vendors competing for limited dollars



Companies with Minimal Marketing Capacity:

Vendors unable to market and network with federal buyers may not gain traction on MAS

Alternatives to MAS:

Other options include GWACs, MACs, open market sales, other agency IDIQs, subcontracting, and teaming arrangements

GSA Governmentwide Acquisition Contracts (GWACs)

GSA GWACs Portfolio

Alliant 3

Best-in-Class Large Business GWAC

Review requirements for future on-ramps.

Alliant 2

Best-in-Class Large Business GWAC

Alliant 3 is the recompet.

8(a) STARS III

Small Business IT services-focused GWAC.

No planned recompet.

VETS 2

Exclusively for Service-Disabled Veteran-Owned Small Businesses (SDVOSB).

No planned recompet.

Polaris

Socioeconomic Pools: SDVOSB, HUBZone, Women Owned, Small Business

Review requirements for future on-ramps.

The Near-Term Opportunity

Subcontracting Path

- Partner with an existing GWAC prime.
- Prime holds the contract and manages the customer relationship.
- Subcontractor supports the prime without needing a GWAC contract.

What to Bring

- Incumbent knowledge and strong agency relationships.
- Specialized technical or mission-specific expertise.
- Cleared/experienced staff and proven performance.
- Valuable socioeconomic or geographic reach.

How to Engage

- Target primes with complementary, non-overlapping capabilities.
- Use the GSA Industry Partner Spreadsheet to find current holders.
- Lead discussions with a specific opportunity or customer need.

Success depends on filling a meaningful role — not simply joining a partner list.

Understanding the Path to a GWAC

New solicitation

- Company submits an offer under a new GWAC competition.
- Eligibility, scope and evaluation factors are defined by the solicitation.
- Award creates the master contract relationship.
- **No new solicitations planned at this time.**

Formal on-ramp

- Government may open a future competitive on-ramp.
- Timing, pools and requirements are not automatic.
- Interested companies must compete when announced.

Customer Outreach

Customer Outreach Starts Now

Industry partners can help agencies identify GSA transition options.

Why Reach Out Now?

- CIO-SP3, CIO-SP3 SB and CIO-CS are scheduled to sunset ordering on October 29, 2026.
- Agencies need time to plan follow-on acquisition strategies.
- Continuity conversations should begin before requirements become urgent.

What to Tell Customers

- Confirm the work you currently support or have supported under NIH GWACs.
- Explain your available GSA path: MAS and/or GSA GWACs.
- Offer to discuss how your GSA contract can support future mission needs.
- Encourage early coordination with contracting and program offices.

Message: “We know your mission, and we may be able to support continuity through GSA MAS or a GSA GWAC.”

Resources for Industry Partners

- **Vendor Support Center (VSC)- vsc.gsa.gov**
Guidance, FAQs, and training for **MAS** contractors
- **GSA Forecast of Contracting Opportunities-**
<https://acquisitiongateway.gov/forecast>
Search upcoming opportunities by agency and category
- **Interact- <https://buy.gsa.gov/interact/>**
Community forum for updates, training, and discussions
- **[GSA.gov/events](https://gsa.gov/events)**
A listing of upcoming events hosted by GSA
- **Category Management Tools**
Data dashboards showing government spending trends
- **Procurement Technical Assistance Centers (PTACs/Apex)**
Local experts offering free or low-cost guidance to vendors

Resources

Websites

www.gsa.gov/MAS

www.gsa.gov/gwacconsolidation

www.gsa.gov/gwacs

Email

gwacconsolidation@gsa.gov

Wrap Up

Cheryl Thornton-Cameron

Deputy Assistant Commissioner, SES

Office of Indefinite Delivery Vehicle Acquisition Management